




M.R.P. Program




(Richter-Egger Unit **Monthly Rewards Program**)

REVISED July 1, 2011 through June 30, 2012

Rules:





-  Consultants must attend Monthly Team Rally to receive rewards
-  All Consultants that live over 2 hours away must participate in the Individual Coaching Program to receive rewards
-  Rewards and recognition is based on results printed from beautinet on the 1st of the month. All spas, etc, must be posted before the month end to count.

Monthly Rally:

-  Each month we will have a drawing. You can earn tickets for:
 - o All spas posted for the *current* month
 - o RSVP-ing for the meeting prior to the day before the meeting
 - o Arriving on time
-  1st time attendees - Receive 1 oz Extreme Repair Hand Crème
-  Guests - Receive 1 oz Extreme Repair Hand Crème






Career Level Rewards:



-  Senior Consultant - (1) person on your team
 - o Certificate
-  VIP - (3) people on your team + \$1000 in team sales
 - o Certificate
 - o Italian Charm Watch face and Dream Bag Car
-  Senior VIP - (6) people on your team + \$3000 in team sales
 - o Certificate
 - o Money Bag and Calculator
-  Executive VIP - (9) people on your team + 1 VIP + \$5000 in team sales
 - o Certificate
 - o BeautiControl Tote



Spa Bookings Rewards:



-  1st Spa held and posted on beautinet - Receive Italian Charm Bracelet and starter charm
-  Receive Charm of Choice - for every (2) spas held and posted on beautinet AND minimum \$300 retail in sales
-  Top Spa Girls - Hold 8 spas + Order 1000 Retail sales = Director's Choice Gift

Sensor Rewards:



-  Sensor, Sensor, Sensor! When you sensor, your business cannot help but grow :-)
-  Top Sensor Girl (min. 20 sensors) will receive a Director's Choice Gift each month



Recruiting:

-  Receive a \$5 Shopping Certificate for EACH new consultant you add to your team.
-  New Consultants do not need to be qualified!

Rewards for W.H.O.:

-  Bring a dish to pass to each Team Rally and you will receive a Shopping Certificate*
-  Heather will donate \$5.00 for to W.H.O. for each dish donated



Sales Rewards:

\$500 Retail

- 1st time - receive Necklace and Starter Bead
- Each month after, receive Bead of Choice

\$750 Retail

- Receive Bead of Choice
- PLUS! Receive \$5 Shopping Certificate*
- CONSISTENCY! Order \$750 + hold 4 spas, 2 months in a row = Neck Wrap

\$1000 Retail

- Receive Bead of Choice
- PLUS! Receive \$5 Shopping Certificate*
- PLUS! Receive a Money Draw!**

\$1500 Retail

- Receive Bead of Choice
- PLUS! Receive \$5 Shopping Certificate*
- PLUS! Receive a Money Draw!**
- PLUS! Receive a Director's Choice Gift!



*Rules for using Shopping Certificates:


- Expire July 15, 2012
- Can be redeemed for RETAIL product only (no sales aid items)
- OR Can be redeemed for FULL VALUE CASH at Celebration 2012
- W.H.O. Shopping Certificates can be redeemed for RETAIL PRODUCT only.

**Rules on Money Draws:

- Select envelope with cash inside (mix of 1's, 5's, 10's, 20's)
- NO \$1.00 bills, when the Team Unit Sales has an increase of 25% in one month


REVISIONS! It's time to go EXTREME!

Skill Building Conference Calls/Individual Coaching

 Join us Tuesdays for skill building calls that will be hosted by BeautiControl!


 Calls will be held EVERY Tuesday at 8:00 pm (9 EST)

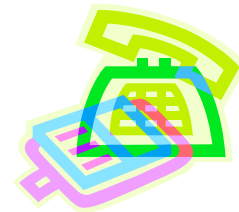
- 1-218-862-1300
- access code 834491
- Recorded links available on Facebook (friend BeautiControl VIPs)

 Different topic and guest speaker each week!


EARN ONE SHOPPING CERTIFICATE EACH WEEK! (Jan - Feb)

- After each conference call email your director 3 ideas from this call.
- Email must be received before the next scheduled conference call.
- These ideas will be discussed through email on how they will help you reach your business goals :-)

 The quarterly cash program funds have been re-allocated into this new EXTREME program!



Brainstorming Session

 Each month you attend this meeting you will have an opportunity to build your business AND win a "Fun" door prize.