



# BC Richter-Egger Unit Newsletter

January Rally 2011



**NEW!!  
Spa Now  
Case!**



## Unit Stats

30 Spas were held last month  
with total retail Unit Sales of  
**\$22,005.95**

Welcome 4 New  
Consultants to the  
Richter-Egger Unit...

Samantha Durden  
Susanna Esker  
Cindy Fletcher  
Lisa Sabatka

**January Special WOW PRICE  
with WOW Rewards!!**



**1** With your 1st new qualified Consultant  
in January, you'll receive \$50!

With your 2nd new qualified  
Consultant in January, you'll also  
get the new Spa Success Tote. **2**

**3** With your 3rd new qualified  
Consultant, you'll also receive a BC  
Flip Video™ Camcorder.

# Director Bonus!

**For YOU!**

EACH new consultant that joins our  
Unit a product will be put in a  
basket to be raffled at the next team  
rally receive:

- (1) ticket for each recruit
- (5) tickets for each qualified  
recruit!

Unlimited products  
can be yours!

**For the New Consultant!**

When your new consultant joins  
with the Spa Now Case and:

- Adds on the PERFECT Spa Pack\* (\$591 retail value for only \$250!)  
*OR*
- Holds her G.O. Spa and places her \$500 Retail order IN JANUARY

The new Consultant can redeem a special  
certificate from me!\*\* To print off copies for all your new consultants  
log on to the Team website at: [www.mybeautispa.net](http://www.mybeautispa.net)

\*Spa Deferred Business case no longer available

\*\*Note: recruiter must sign off on Certificate before redemption



Commit to holding spas, daily selling, communication with your Director, and sharing the opportunity and you will be rewarded with a 2 part Achievement!

- ◆ Complete part one by April 1st and receive special recognition and rewards at the Unit Rally!
- ◆ Complete the program through July 1st and have an opportunity to earn a spot at the Unit's EXCLUSIVE RETREAT. More info to follow!!!

## Spa Girls



### First Spa

**Susanna Esker**  
**Jessica Lamoureux**

- ◆ Sign the WOW! Commitment form at the Unit Rally or contact your Director for more information

**Top SVIP Team**  
**Meagan Richards**



- ◆ Earn your new Career Level Jewelry by promoting to a new level OR be paid as your current title this month.
- ◆ NO FEE for attending BeautiU as a New Consultant or Auditing Consultant. GUESTS ALWAYS WELCOME! Also note, the BU packages have been updates. Please log on to beautinet for the complete list of items.

**Top VIP Team**  
**Kathryn Bates**

### Spas Posted in December

**Barb White - 6**  
**Kathryn Bates - 5**  
**Monica Hockman - 4**  
**Susan Himes - 4**  
**Patty Albright - 2**  
**Susanna Esker - 2**  
**Nancy Green - 1**  
**Toni Keating - 1**  
**Jessica Lamoureux - 1**

- ◆ New Hostess Program! Refer to Achiever pg 13
- ◆ Beautipage now unlocks all the Potential of the skin s.p.a. Sign-up today and save! Refer to Achiever pg 20
- ◆ Get a FREE W.H.O. Bath Confetti with each W.H.O.'s Gorgeous Lip Gloss

Did you join our BC family in November or December? Then this is just for YOU!!! Update your BeautiCase with all the new items for only \$45. Receive the new BC Spa Facial products and foil samples, along with a 3 oz extreme Repair Hand Therapy. Enter item number #18579 when ordering on beautinet



What if your skin care could be more personal?

What if you could get better results with fewer products?

What if you could offer a skin care experience that no one else can?

## BC Spa Facial ... where science meets spa!

- All the benefits of our current Skinlogics products, Regeneration repair, and Cell Block C prevention in only 6 products!
- BC Spa Facial products are FREE of parabens, sulfates, gluten, artificial dyes and fragrances. These products are Dermatologist, sensitivity and allergy tested, and never tested on animals!  
***BeutiControl is one of the ONLY company's on the market with facial products FREE of all Sulfates!***
- 5 easy steps! Multiple skin care prescriptions with 9 different products!

### Transitioning to the new BC Spa Facial Products:

**Step One:** Sensor yourself and discover your regimen!

**Step Two:** Take advantage of the 55% discount on new BC Spa Facial Products by ordering before Jan. 20th. Receive a FREE Skin Care Essential Bag with every order of \$150 retail (new products only)

**Step Three:** Share the new Skin Sensors with existing Skin Care Clients. Hold a sale this January offering Skinlogics products on your shelf buy one get one to move stock. With any purchase give a FREE Scientific Personalized Analysis with our new Skin Sensors! Make sure to give them their new regimen and samples to test. Foil samples available in sets of 45 as a sales aid. #18232

**Step Four:** Transition current clients gradually into the new products. They can add them in one product at a time. If a client is sensitive have her add one product at a time and use for a 3 day period before adding another new product. New clients can start with the BC Spa Facial line TODAY!

**Step Five:** Gradually order new BC Facial Products, for every \$1,000 retail ordered January through March you will receive 100 Skin Sensors FREE (orders may be cumulative!) note: existing Skinlogics will be available through March