

Color Spa Outline

Preparation:

- Products used for BC Spa are highlighted in red
- HOSTESS FREE GIFT - Neckwrap OR BC Makeup **Brush set!**
- BC Gentle Facial Towels (#9623 Sales Aid)
 - Cut in half
 - You will need 1 wet and warmed towels per guest -warm in zip lock bag for 20 sec. and place in small insulated bag
 - you will also need 1 dry towels per guest
 - If run out or cannot get, Viva Brand is the closest to the BC towels, but do NOT microwave. They will stick together!
- Have a couple of small mirrors
- Demo Make-up Brushes
- Brush cleaner (recommend Brush Off brand)
- BeautiControl lip applicators (#656 Sales Aid)
- Disposable mascara wands (#13679 Sales Aid)
- sponges (#500 Sales Aid)
- cotton pads
- Spatulas
- Foundation Selector (#13698 Sales Aid)
- Pencil Sharpener (#7006 Sale Aid)
- Small bag for garbage
- (3) Mineral Make-up sets. I recommend:
 - Au Natural
 - Wisteria Lane
 - Passion
- **Brow Kit** (recommend Blonde)
- "Dream Bag"
 - include a few items as to why you are doing BC....picture of your family, product, etc)

Hospitality Time:

- Place **Herbal Serenity Show of Hands** at the sink with a spatula. As guests arrive give a small scoop of scrub and have them use.
- Once all guests have arrived, sit down to start spa together

Introduction

- Introduce yourself with your Dream Bag
- Explain that guests will get to see two different cosmetic techniques that can take them from "out the door" to an evening event!
- **Pick Hostess and one "pre-booked" spa guest to use as models**

Prepare Faces of Predetermined Makeup Models:

(demo skin care on the back of each of the other guests hands)

- Start with **Face Wash** (I give choice of Foam or sensitive skin wash only)
- Give warm towel
- **Tonic** (on cotton pad)
- Hold up Grapes, Raisins, Corn Flakes and show guests how we will "work a little magic" on our faces!
- Dispense small amount of **TFF Face** for use on half of face
- Dispense small amount of **TFF Eye** for use on one eye (same side as others)
- Finish face with **Moisturizer** or **Cell Block C AM!**

Another option if models are younger is the busy womens **facial wash, warning trend green tea masques, facial scrub** instead of **TFF Face**

Out the Door Color Application (pre-booked model):

- **Extra Help Concealer**
- **Wet/Dry foundation**
- **Tri-colored Bronzer**
- **Mascara**
- **Mineral Lip color or clear Lip gloss**

Five Minute Face Color Application(this is done on the hostess):(refer to 5 minute face flier on beautinet forms on file)

- Extra Help Concealer
- Wet/Dry foundation
- Mineral Eye Shadow Trio
- Eye Liner
- Mineral Blush
- Lip Liner
- Mineral Lip Color
- Mascara
- Brow Kit

Close:

- Ticket game
- explain folders
- Explain hostess rewards and pass dates
- pass out folders
- draw door prize for ticket game
- collect ORDERS, BOOK SPAS, & ANSWER ANY QUESTIONS ABOUT BECOMING A CONSULTANT :-)